



## Clarges Mayfair, Mayfair, W1



**Price:** £21,150,000 **Date purchased:** May 2017

### Our Client

A Russian client looking for a family apartment in London.

### The Challenge

Having rented a property in Mayfair through our [Rental Search Service](#) when he first moved to London, our client decided that he wanted to purchase an apartment in the same neighbourhood. With very specific requirements of at least 3 bedrooms, lateral space, a 24 hour concierge and security, a good view and ideally a swimming pool, the number of suitable options in such a small area were extremely limited.

### The Perfect Conclusion

Our extensive experience, knowledge and contacts in Mayfair meant that we were able to identify developments, both existing and off plan which would be able to satisfy our client's specific requirements. In the end Clarges Mayfair was the perfect solution for our client's needs. A boutique scheme of just 34 apartments, developed by British Land and designed by Squire and Partners, with extensive leisure facilities including a swimming pool, as well as 24 hour concierge. The best units have far reaching southerly views over Green Park but unfortunately none were available on the open market. Through our network we sourced an off market 4 bedroom unit on the 4th floor with stunning views over the park. We then successfully negotiated 10% from the asking price, saving our client £2.35 million.



**We're ready when you are.**

We would be delighted to hear from you to discuss your own property requirements and how we may be able to assist you. Should you wish to arrange for a non obligatory consultation, please contact us:

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