



Young Street, Kensington, W8



Price: £3,900,000 **Date purchased:** January 2017

Our Client

Singaporean family with children.

The Challenge

Our Singaporean client was looking for a secure pied-a-terre in Central London. As their children are due to start school in the UK, it was important that the property was located in a secure development with 24 hour porter and/or concierge services as there would be times when the children might be in the property alone.

The Perfect Conclusion

We researched a number of gated developments in our clients preferred area of Kensington and set about highlighting units that suited their requirements. With little stock on the open market, we also made private approaches to owners and residents who were not openly looking to sell. We identified 21 Young Street, a new off-plan development by Grainger PLC, in a prime location just off High Street Kensington and Kensington Gardens. This boutique development has just 53 apartments and will benefit from 24 hour concierge, residents gym, screening room, library and gardens and continued on-going investment from Grainger through the retention of certain units.

The development has seen a huge amount of interest since the launch with very little open marketing and we were one of the very first into the scheme. We successfully purchased a 3 bedroom 1690 square foot duplex Mews house style apartment and negotiated £50,000 from the asking price and managed to get a secure parking space included. It was the perfect development for our clients, meeting every single one of their requirements.



We're ready when you are.

We would be delighted to hear from you to discuss your own property requirements and how we may be able to assist you. Should you wish to arrange for a non obligatory consultation, please contact us:

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