



Queensberry Mews West, South Kensington, SW7



Price: £3,400,000 : May 2019

The Challenge

Our British clients were looking for a London pied-à-terre in Prime Central London that had both outside space and private off street parking. They were hoping to find a property that was “future proofed” from an accessibility standpoint, so either a lateral apartment or a low built house with not many stairs.

The Perfect Conclusion

We successfully negotiated the purchase of a stunning three bedroom, three bathroom, two story freehold mews house which had both a private garage and terrace located in the heart of South Kensington. The house is positioned on the corner of the mews so light floods in from two aspects, an important feature as mews houses can tend to suffer from being dark. In addition to being dual aspect, the private outside space and parking made this particular mews house quite rare and therefore highly desirable. Due to the strength of our relationship with the selling agent, they shared the knowledge that the vendor would, in two weeks’ time, be reducing the asking price from £4,000,000 down to £3,750,000. Even so we were still able to negotiate £350,000 from the reduced asking price, equating to well under £1750 per sq. ft. in an area where these size houses have achieved in excess of £2,500 per sq.ft. Our clients have also taken advantage of our Vacant Care Service to ensure the house is looked after and in the condition they left it every time they return home.

The Unfair Advantage

We provide a complete service – not only were we able to find this unique house and save our clients just over 9% from the asking price, we will also continue to look after the property post purchase via our Vacant Care Service.



We're ready when you are.

We would be delighted to hear from you to discuss your own property requirements and how we may be able to assist you. Should you wish to arrange for a non obligatory consultation, please contact us:

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